

# Investor Presentation: Q3 2014

November 2014

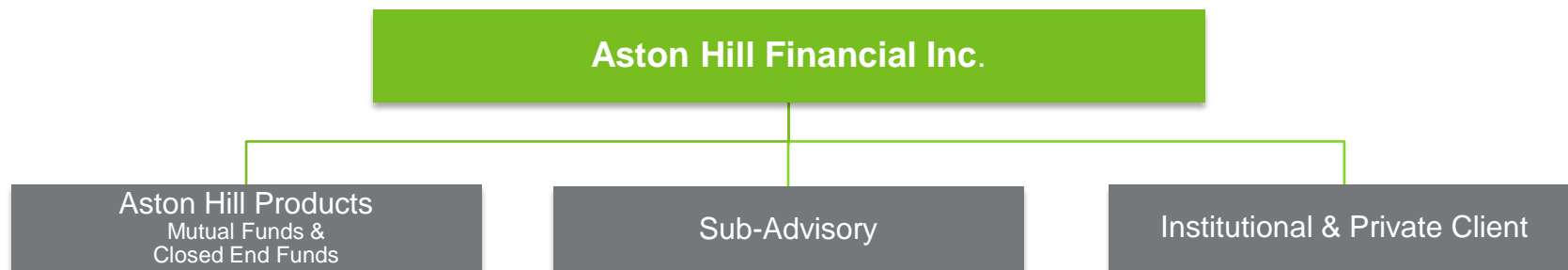
A Diversified Asset Management Company



# About Aston Hill Financial Inc.

## An Independent Canadian Fund Manager:

Aston Hill Financial Inc. (“Aston Hill”) is a growing partnership that is quickly establishing itself as Canada’s premier wealth management firm. The Firm manages portfolios for retail investors, provides portfolio advisory services and offers a wide range of wealth management solutions.



## Who is Aston Hill?

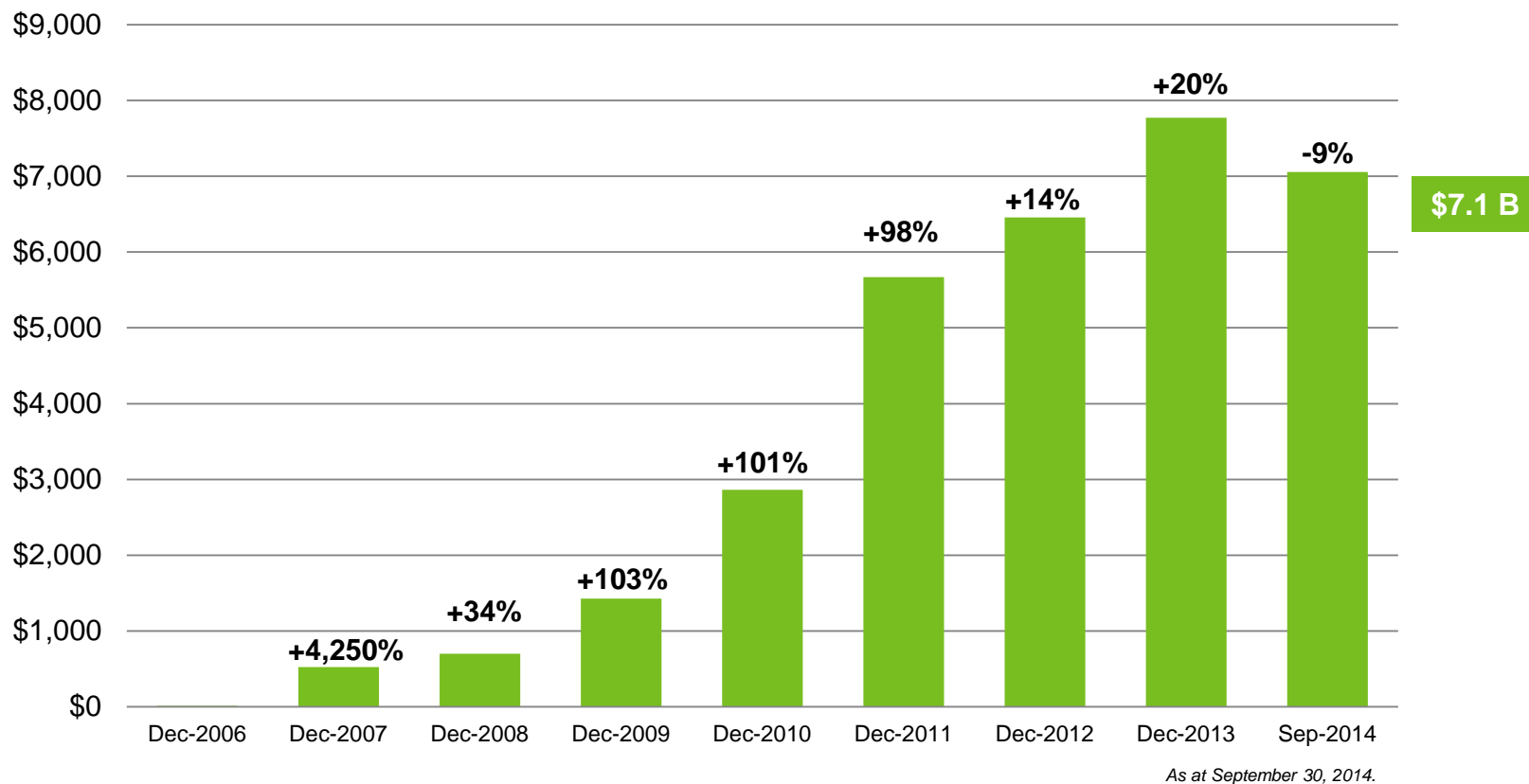
- Aston Hill is a publicly traded company (TSX-AHF) with over \$7 billion in total Assets Under Management and Administration (“AUM”) as of September 30, 2014.
- Aston Hill is a growing, diversified portfolio and asset manager: managing proprietary funds, providing advisory services to third party funds, and running energy-related investment funds.

## Key Highlights from the Quarter

### In mid-July, Aston Hill mutual funds surpassed the \$1 billion AUM milestone.

- **AUM of mutual fund suite continues to increase:**
  - AUM of mutual funds up 80% year-over-year from \$599 million to \$1,077 million
  - Gross mutual fund sales YTD are up 62% year-over-year from \$266 million to \$431 million
- **Q3 actual revenue (\$12.4 million) was up 2% from Q2 (\$12.2 million) due to:**
  - Increase in mutual fund AUM lead to an increase in fees (\$394K)
  - Increase in Aston Hill Securities broker commissions (\$102K)
  - Increase in closed end fees (\$37K)
- Sub-advisory fees account for only 18% of revenue, compared to Aston Hill Mutual Funds (open end and closed end) which account for 68% of revenue.
- Aston Hill Capital Markets Inc. filed the preliminary prospectus for a new structured product named Voya Global Income Solutions Fund, the marketing of which commenced on October 1.

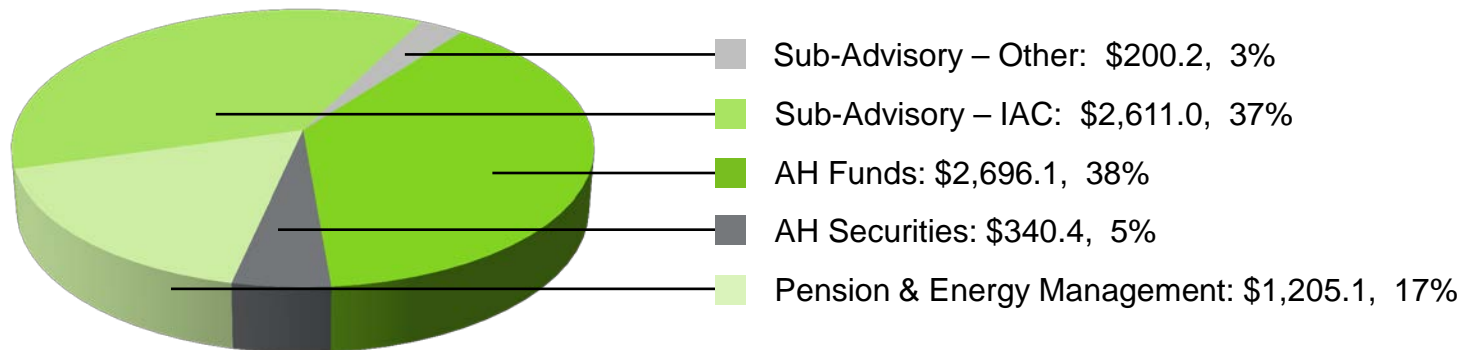
## Growth in AUM (\$ Millions)



- Overall AUM decreased due to a \$517 million loss in institutional AUM as a result of a previous manager departure, as well as closed end fund redemptions of \$298.5 million.
- Institutional losses were partially offset by an increase in mutual fund assets surpassing the \$1 billion AUM milestone.

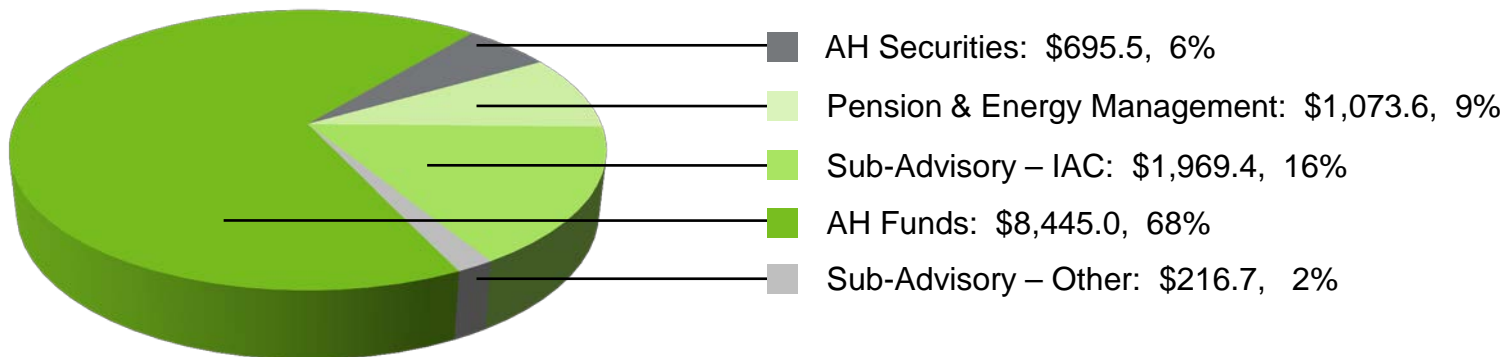
# Aston Hill AUM & Revenue Breakdown

## AUM Breakdown (\$ Millions)



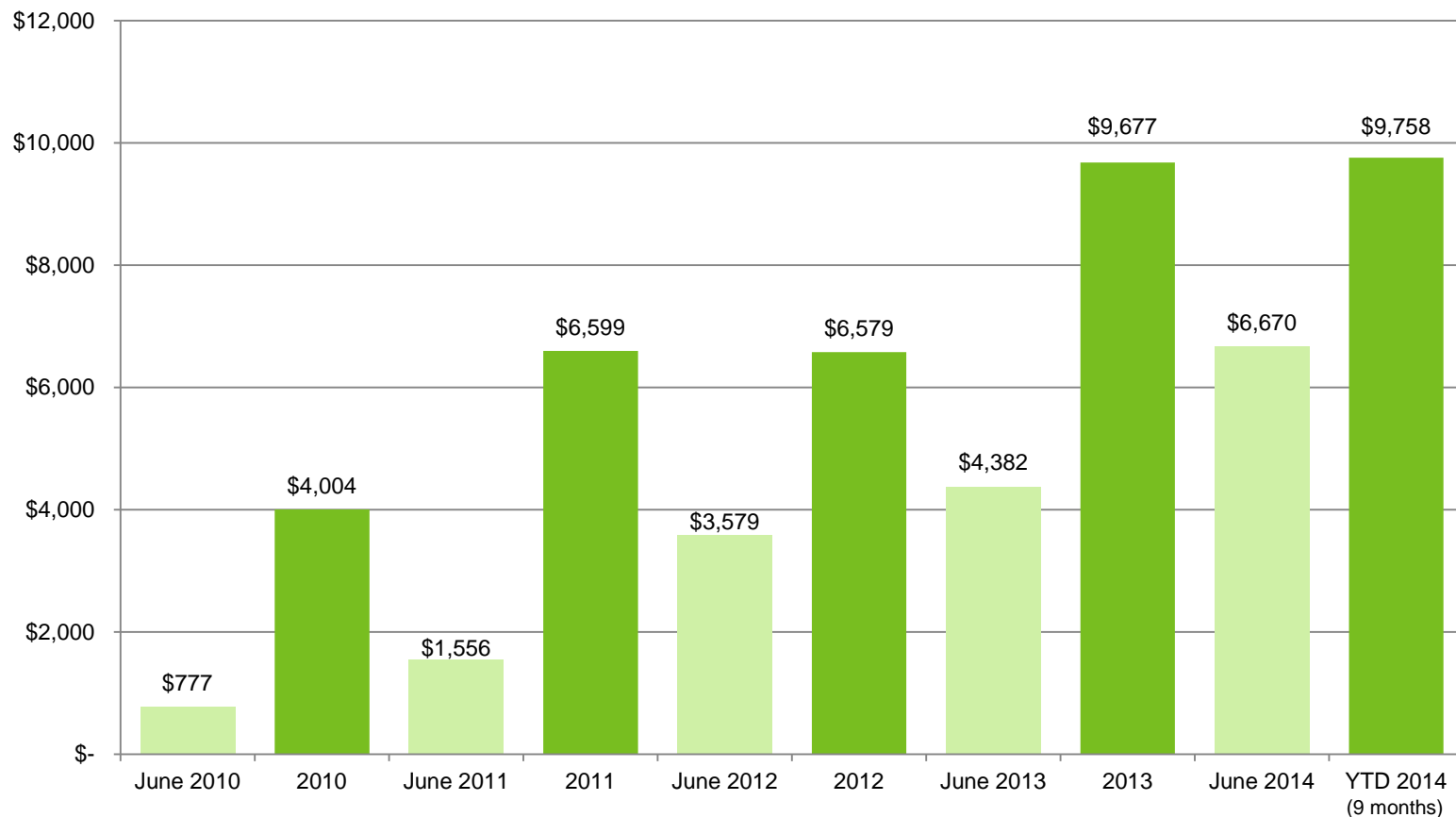
As at September 30, 2014.

## Revenue Breakdown (\$'000)



Revenue earned from July 1, 2014 to September 30, 2014.

# Adjusted EBITDA



As at September 30, 2014.

## Quarterly Dividend

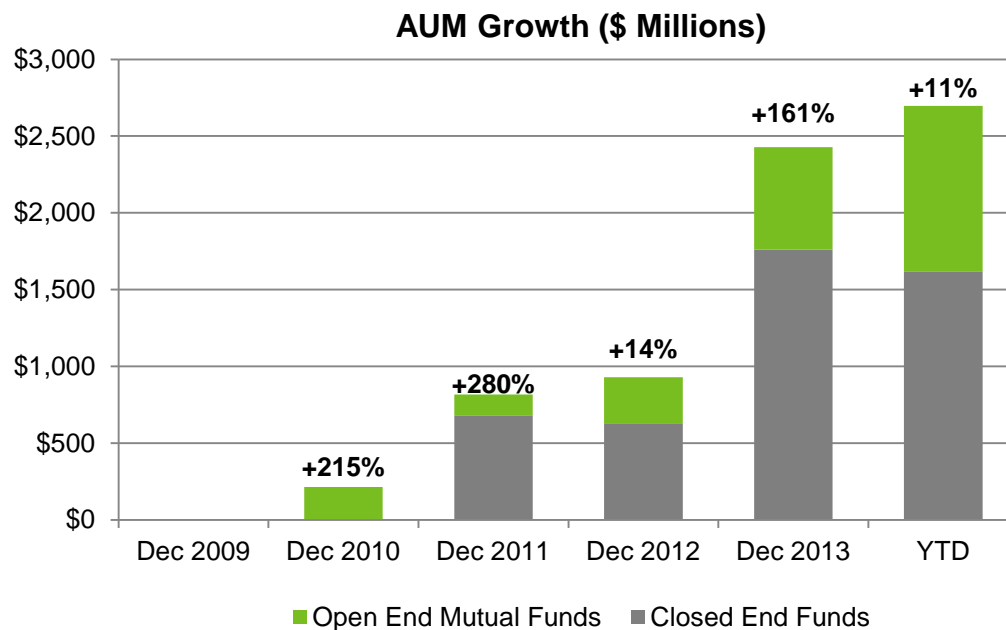
- Quarterly Dividend Amount: \$0.015/share
- Annual Dividend Amount: \$0.06/share
- Payout Ratio<sup>[1]</sup>: 48.5%
- Current Yield<sup>[2]</sup>: 6.25%

[1] Based upon annualized trailing 9 month EBITDA.

[2] Using AHF closing price on October 30, 2014 of C\$0.96/share.

## Aston Hill Funds – Sales Continue to Grow

- Aston Hill has cultivated a diverse suite of products spanning sectors, geographies and asset classes in order to deliver funds that meet the varying needs of our investors.
- We focus on capital preservation and aim to deliver exceptional long-term investment returns.
- The Aston Hill Mutual Funds division is now fully scalable, as margins continue to improve with increasing sales.

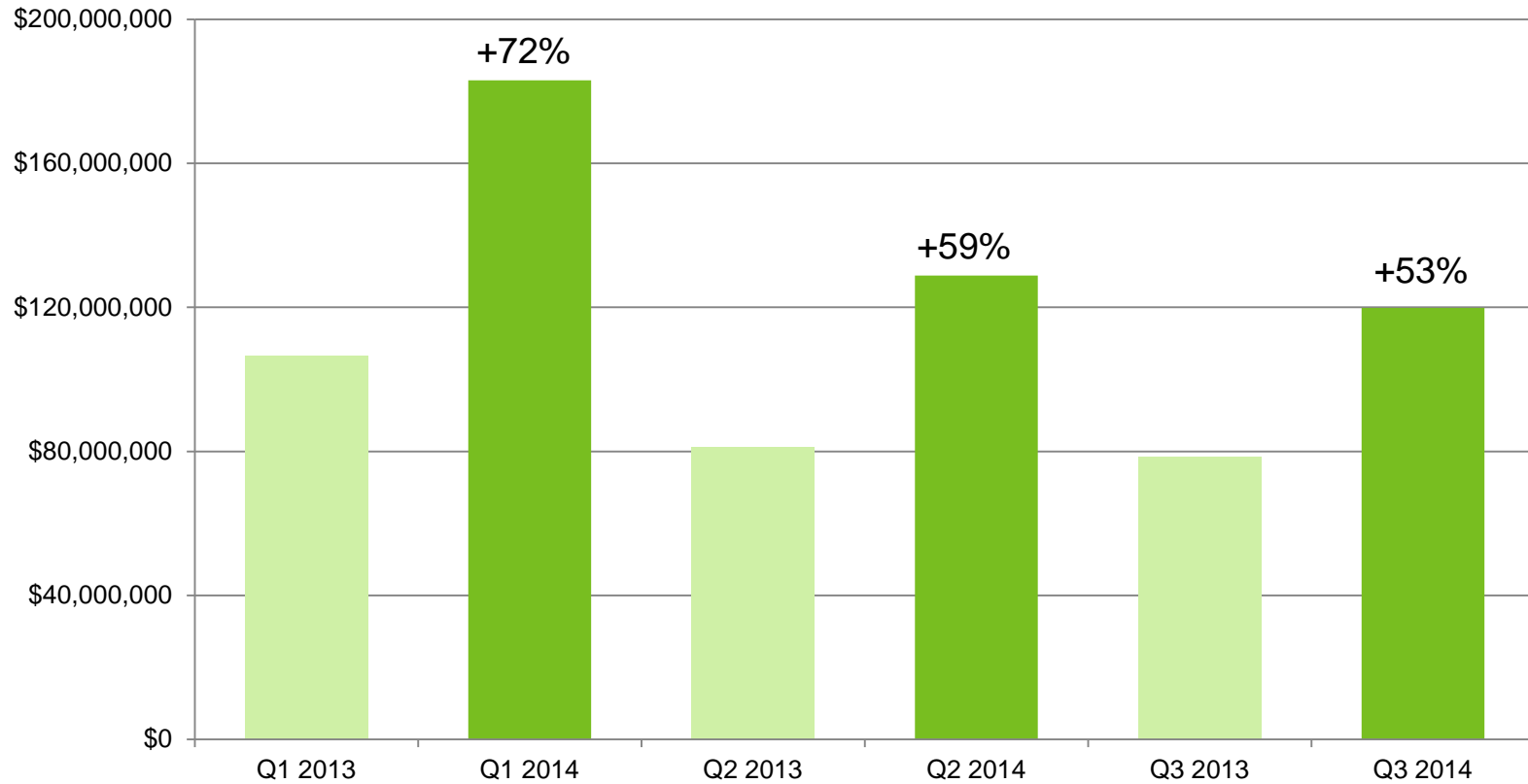


As at September 30, 2014.



# Aston Hill Funds – Sales Continue to Grow

## Gross Open End Mutual Fund Sales (Quarter-Over-Quarter)



# An Investment in National Sales Coverage

- Hired a National Sales Manager, JD Rothstein, in April 2013. Since that time:
  - Hired new sales team, including 7 wholesalers across Canada, all with significant industry experience (Dynamic, CI Investments, BMO Global Asset Management, Fidelity)
  - Built out the inside sales team to include 5 representatives based in Toronto
  - Increased mutual fund AUM year-over-year by 80%, from \$599 million to \$1,077 million\*
  - Increased YTD Gross Sales year-over-year by 62%, from \$266 million to \$431 million\*

**JD Rothstein**  
Senior Vice President and  
National Sales Manager

**Karl Palmen**  
VP, Sales  
(British Columbia)

**Sheldon Cameron**  
VP, Sales  
(Alberta)

**Adrian Chow**  
VP, Sales  
(Saskatchewan,  
Manitoba, Etobicoke,  
North York)

**Michael Hirshfeld**  
VP, Sales  
(Downtown Toronto,  
South Western  
Ontario)

**Neil Greenbaum**  
VP, Sales  
Management  
(Golden Horseshoe,  
Eastern Ontario)

**Marco Manocchio**  
VP, Sales  
(Québec)

**DJ French**  
VP, Sales  
(Atlantic Canada)

\*As at September 30, 2014.

# Aston Hill Fund Performance

Open End Funds	Type <sup>[1]</sup>	Portfolio Manager(s)	% Return as at September 30, 2014								
			6 Mo	YTD	1 Yr	2 Yr	3 Yr	5 Yr	7 Yr	10 Yr	Inception
AH Growth & Income Fund	Balanced Income	Andrew Hamlin & Vivian Lo	1.1	4.9	12.9	13.0	14.8	13.4	-	-	7.2
AH Capital Growth Fund <sup>[2]</sup>	Global Equity	Jeffrey Burchell	0.9	3.6	9.0	13.1	13.1	16.2	5.1	5.2	7.2
AH Global Growth & Income Fund	Global Balanced	Jeffrey Burchell & Vivian Lo	2.4	6.5	14.3	17.1	-	-	-	-	17.0
AH Strategic Yield Fund	High Yield	Sandy Liang	0.4	4.3	7.3	8.3	10.1	-	-	-	8.8
AH Global Resource & Infrastructure Fund Sr X	Resources/ Infrastructure	Steve Vannatta	4.5	15.8	25.0	-	-	-	-	-	19.3
AH Opportunities Fund	Hedge	Jeffrey Burchell	2.3	5.3	12.8	15.0	15.1	17.9	0.4	-	3.1
AH Canadian Total Return Fund <sup>[3]</sup>	Canadian Focused Equity	John Kim	2.7	2.9	3.1	1.9	1.5	-	-	-	1.4
AH Energy Growth Class	Canadian Energy	Joanne Hruska	<i>Fund does not yet have a 1 year track record</i>								
AHF Credit Opportunities Fund	Hedge	Sandy Liang	<i>Fund does not yet have a 1 year track record</i>								

Performance is for Series A unless otherwise stated.

<sup>[1]</sup> See page 34 for official fund types as per the Prospectus.

<sup>[2]</sup> On Sept. 24, 2014, the OSC updated their policy such that when reporting performance for an open end mutual fund, performance must be shown for that same series if the fund was previously a closed end fund. As this is the case for the Aston Hill Capital Growth Fund - which converted from a closed end fund (formerly called Tax Optimized Return Oriented Securities Trust) to an open end fund on May 11, 2011 - performance is now shown for the closed end fund since its inception, which is November 2003. The Fund's portfolio manager started managing the Fund in Nov. 2010.

<sup>[3]</sup> The Aston Hill Canadian Total Return Fund was previously called Aston Hill Short-Term Income Fund. The Fund underwent a name change and change to objective and strategy effective June 26, 2014. The Portfolio Manager also changed from Vivian Lo to John Kim. The performance information shown herein prior to July 2014 is the track record for Aston Hill Short-Term Income Fund Series A from Aug-2011 to Jun-2014. Series A then changed to Series Y on June 26, 2014. Performance from July 2014 onward is for Aston Hill Canadian Total Return Fund Series A. Performance between different series may vary due to different fee structures. Future return expectations should not be based on past performance.

# Aston Hill Capital Markets Inc.

**Aston Hill Capital Markets is committed to helping our clients achieve their financial goals. Through a suite of cost-effective, innovative products, we aim to deliver long-term results and build wealth for our clients.**

**Our Process** begins with identifying attractive investment opportunities and best-in-class investment managers to whom Canadian retail investors have limited or no access.

**We Develop** investment vehicles that can efficiently deliver exposure to these opportunities and employ tools to manage risk or enhance returns.

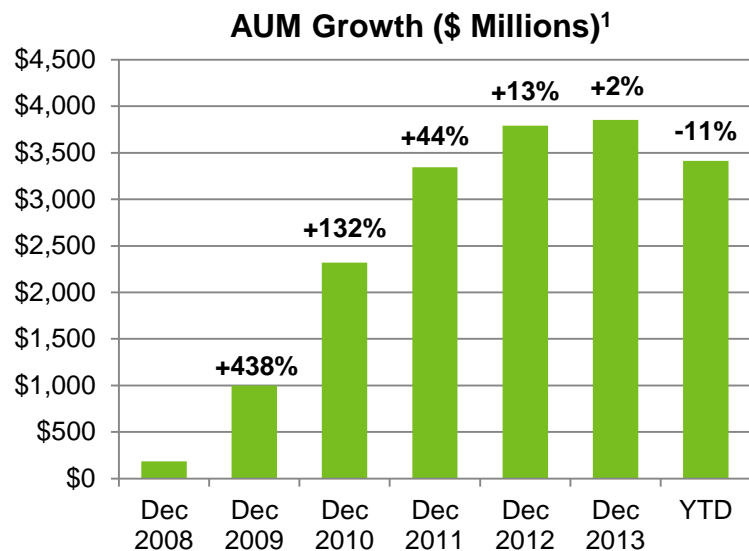
- **August 2013:** Aston Hill Capital Markets Inc. (“AHCM”) launched through the acquisition of Connor, Clark & Lunn Capital Markets Inc., adding 14 new closed end funds and \$1.2 billion in AUM.
- **October 2013:** AHCM closed the initial public offering of the ING High Income Floating Rate Fund, which raised gross proceeds of ~ \$80 million. The team also closed the initial public offering of the Macquarie Global Infrastructure Income Fund, which raised gross proceeds of \$50 million.
- **June 2014:** AHCM closed the initial public offering of the Euro Banc Capital Securities Trust, which raised gross proceeds of ~ \$47 million.

**Aston Hill Capital Markets works with a select group of external partners and professional advisors to ensure our products and services are world class and ultimately satisfy our clients’ ongoing needs.**



# Sub-Advisory Relationships

Aston Hill provides sub-advisory services to the following investment managers/funds:



As at September 30, 2014.



IAC Tactical Income Fund  
 IAC Global Tactical Income Fund  
 IAC Tactical Bond Fund  
 Lead Portfolio Manager: Ben Cheng\*



**Star Yield Trust**  
 Lead Portfolio Manager: Ben Cheng\*  
**U.S Housing Recovery Fund**  
 Portfolio Manager: Aston Hill Capital Markets Inc.  
**Coxe Global Agribusiness Income Fund**  
 Options Advisor: Aston Hill Capital Markets Inc.

**FIRSTASSET™**  
 Preferred Share Investment Trust  
 Lead Portfolio Manager: Ben Cheng\*

**CIBC** CIBC  
 Asset Management  
**Renaissance Millennium High Income Fund**  
 Lead Portfolio Managers: Barry Morrison & Sandy Liang



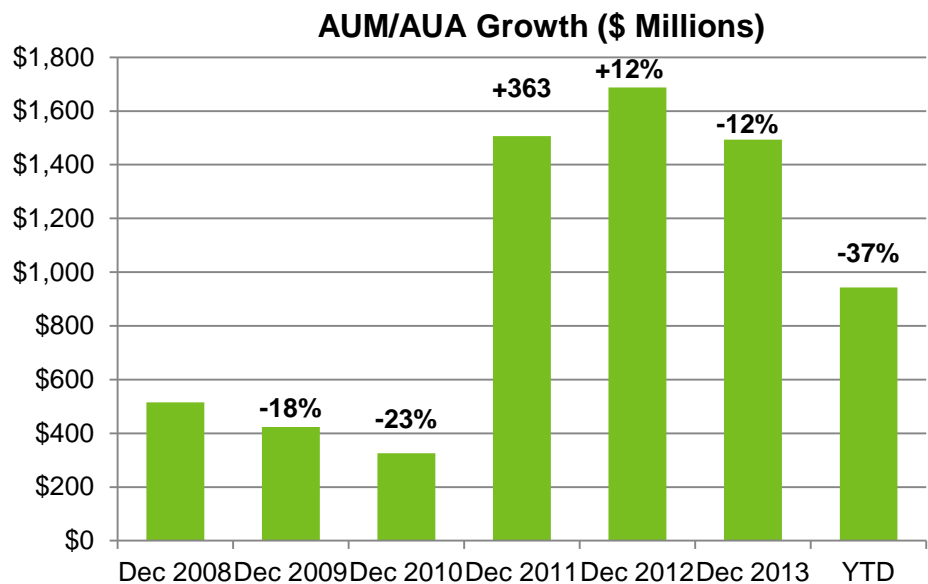
**Newport Yield Fund**  
 Lead Portfolio Manager: Barry Morrison  
**Lonsdale Tactical Balanced Portfolio**  
 Lead Portfolio Manager: Barry Morrison

<sup>[1]</sup>AUM for the CIBC and Newport mandates are included on this page as part of overall Sub-Advisory AUM. However, as these mandates are managed by Aston Hill Institutional Partners (a division of Aston Hill Asset Management Inc.) the AUM is included in the "Pension & Energy Management" section on slide 4.

\*Ben Cheng acts as a Portfolio Manager exclusively to investment funds managed by IA Clarington Investment Inc., and for one other fund. See [www.astonhill.ca](http://www.astonhill.ca) for details.

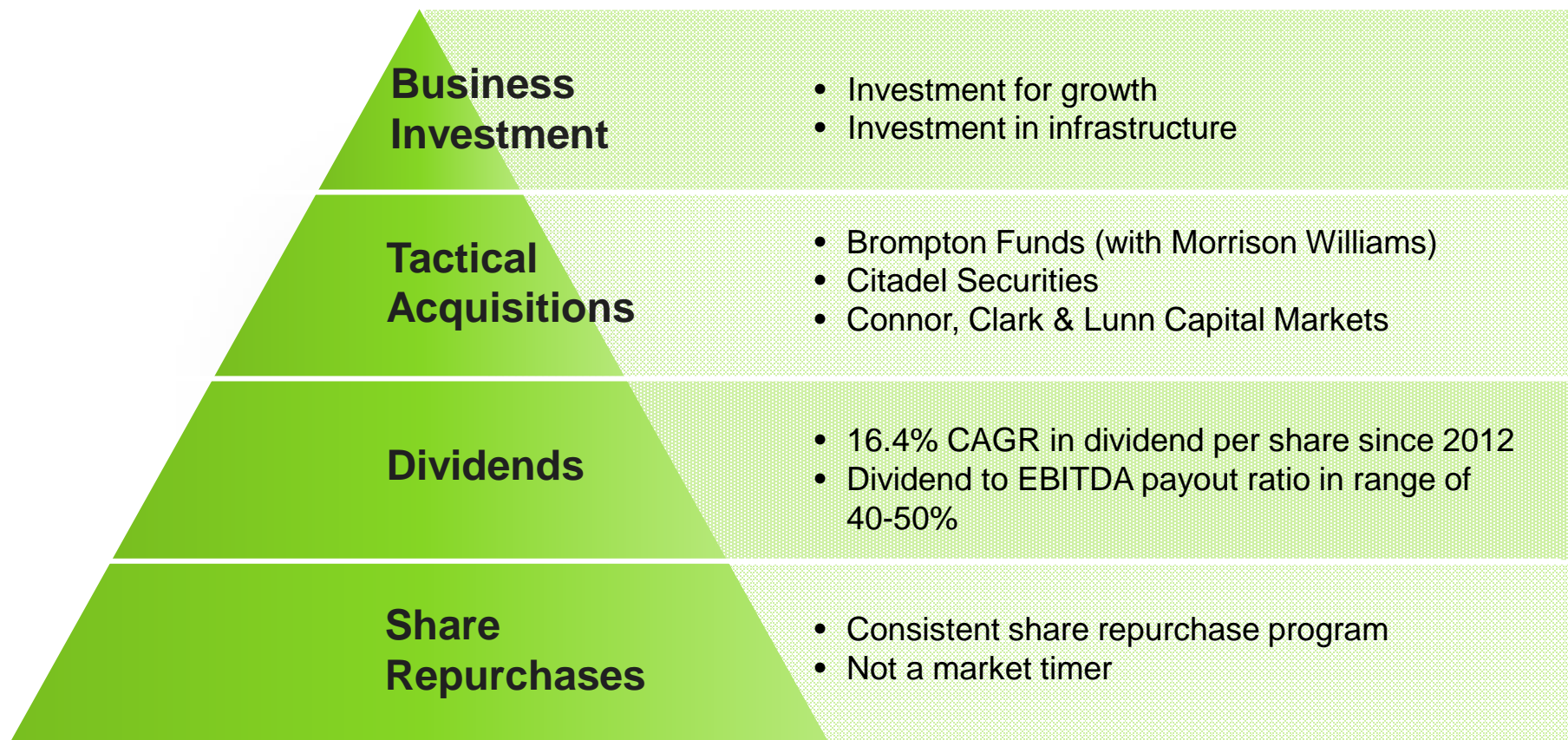
## Institutional & Private Client

- **July 2011:** Aston Hill acquires management of Morrison Williams Investment Management Inc., which then increases Aston Hill's AUM by \$1.8 billion.
- **December 2012:** Aston Hill acquires Citadel Securities Inc., an IIROC registrant, for which Aston Hill provides the support and structure. Citadel has since been renamed *Aston Hill Securities Inc.*
- **February 2013:** Morrison Williams Investment Management is renamed Aston Hill Institutional Partners ("AHIP"). AHIP continues to operate as a division of Aston Hill Asset Management Inc.
- AHIP Balance Pooled Fund is ranked Top Quartile (10 Yr) by API Asset Performance Inc.
- Recent departures have caused a \$517 million mandate loss as Aston Hill focuses on higher margin segments of its business.



As at September 30, 2014

# Proven and Predictable Capital Management



## *Where Were We, and Where Are We Now?*

- Assets Under Management have grown from zero to \$7 billion in 7 years (as at September 30, 2014)
- Stock price has increased over 300% since Eric Tremblay and Ben Cheng took over in 2007, and the company continues to grow
- 68% of revenue is generated from Aston Hill managed funds, with just 18% of revenue coming from sub-advisory relationships (YTD as at September 30, 2014)
- Continue to focus sales efforts on in-house managed funds, as they generate much higher than average margins



# Appendix

# Analyst Coverage

Positive recommendations from analyst coverage:

- Scotiabank maintains “Sector Outperform” rating
- GMP maintains “Buy” recommendation
- Cormark maintains “Buy” recommendation
- Canaccord maintains “Buy” recommendation

Analyst Consensus Average: \$1.43

\$1.40

\$1.65

\$1.30

\$1.35

**Scotiabank**

**DAILY Edge**

Monday, November 16, 2014 @ 12:00 PM (ET)

**Aston Hill Financial Inc.** (AIF-TSX:88)

**Steep Discount Reflects High Degree of Risk Priced Into Stock**

**Key Points:**

- Q3/14 over 52% (in terms) of \$0.054 cost in before tax cost of Q3/14 and our estimate of \$0.057 Cost BETA/14 of \$0.031 cost in before tax cost of \$0.042.
- **Implications:**
  - The results also reported operating results were the result of higher than anticipated C&A payable return to compare those forecast management firm.
  - Q3/14 over 52% (in terms) of \$0.054 cost in before tax cost of Q3/14 and our estimate of \$0.057 Cost BETA/14 of \$0.031 cost in before tax cost of \$0.042.
- **Recommendation:**
  - We have raised our target on Aston Hill from \$1.30 to \$1.40, reflecting our view that the stock is undervalued and we expect continued growth in the near term.

**GMP** Equity Research

**Aston Hill Financial BUY**

AHF-TSX Last: C\$0.34 Target: C\$1.45

**Q3/14 - Higher management fees, lower AUM**

**AHF reports Q3/14 EPS of \$0.001**

**Key Points:**

- **Q3/14 - Higher management fees, lower AUM:** AHF reported EPS of \$0.001, below our Q3/14 estimate of \$0.011 and down from \$0.011 in Q2/14. Management fees have been higher than anticipated at \$12.2 million, but were more than offset by the higher than expected sub-advisory and fee costs.
- **AUM decreased 10.6% q/q and 5.7% q/q:** AUM decreased by 10.6% to \$7.3 billion from \$7.8 billion in Q2/14 and decreased 5.7% from \$7.8 billion in Q3/13. The increase in AUM was mostly attributable to the net redemptions in closed accounts, which represented \$50.7 million (\$30.5 million of redemptions and \$20.2 million of negative market performance) of the \$60 million decrease q/q. The closed and fund redemptions were typical due to a quarter liquidation cycle in the year which resulted in an unusually higher volume of redemptions.
- **Maintain BUY - headed in the right direction:** AHF has seen solid growth in its open and closed and funds throughout 2014, despite the freeze in the current quarter. Management believes this trend can extend into and beyond 2015 and added that new initiatives to enter British Columbia and Quebec in order to expand AIF's product reach within Canada, and new sales efforts in efforts to expand to other open-end funds with \$120 million of gross sales for the quarter, netted against \$28.0 million of redemptions for net sales of \$92 million.

**CORMARK** Securities Inc.

**Aston Hill Financial Inc. (AIF-TSX) Q3/14 In Line As IA Clarifying Renewal Looms**

**Recommendation: Buy (S)** Target Price \$1.30

**Key Points:**

- **Q3/14 In Line:** On November 5, AHF released Q3 results which were in line with our estimates. Total revenue of \$12.4 MM was above our \$12.1 MM estimate and up 20% YoY. Adjusted EBITDA of \$3.1 MM was in line with our \$3.0 MM estimate and up 11% YoY. While AUM of \$7.3B was below our \$7.8B estimate and down 11% YoY.
- **Concerns Over IA Clarifying Contract But Downside Elsewhere:** There was no news on the potential renewal of AHF's sub-advisory relationship with IA Clarifying, with the current agreement expiring in 2015. We estimate this accounts for \$2.8M of total AUM, approx. 37% of the total, comprising a material portion to revenue and EBITDA. While a loss of some of AHF's AUM would come as a blow, AHF has been successfully building its proprietary fund line up of closed and mutual fund products that now account for nearly 50% of revenue. The current valuation appears to be pricing in a worst-case scenario to account for this, as we have lowered our valuation multiples, which takes our target to \$1.30 from \$1.55. We estimate the fair value of AHF from the IA Clarifying contract to be \$0.25-\$0.28 to our target. Therefore, if correct news, the Q3/14 results provide an indication. We have also adjusted our recommendation to Buy (S) from Buy.

**CANACCORD** Genuity Daily Letter | 1

**Aston Hill Financial**

AHF-TSX: C\$0.34 Target: C\$1.35

**Key Points:**

- **Q3/14 - Higher management fees, lower AUM:** AHF reported EPS of \$0.001, below our Q3/14 estimate of \$0.011 and down from \$0.011 in Q2/14. Management fees have been higher than anticipated at \$12.2 million, but were more than offset by the higher than expected sub-advisory and fee costs.
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“Aston Hill has made significant progress on building out the firm’s asset management platform and portfolio management capabilities while diversifying its distribution channels. The firm’s mix of AUM has continued to tilt toward its higher margin proprietary funds and away from sub-advisory mandates, driving a higher run rate of revenue and margins.” – Cormark



# Snapshot

<b>Trading Symbol:</b>	AHF
<b>Exchange:</b>	TSX
<b>Shares Outstanding:</b>	90.0 Million
<b>Fully Diluted:</b>	91.0 Million
<b>Executive/Director Held:</b>	36.1 Million
<b>Stock Price</b> (at Oct. 31, 2014):	\$0.98
<b>Market Capitalization</b> (at Oct. 31, 2014):	\$88.2 Million
<b>Convertible Debentures Outstanding:</b>	\$40.2 Million (6.00% coupon, \$2.55/SH conversion)
<b>Cash on Hand</b> (at Sep. 30, 2014):	\$11.8 Million
<b>Current Dividend</b> (at Sep. 30, 2014):	\$0.015/SH/Quarter ~ 5.2%
<b>Analyst Coverage:</b>	Scotiabank, Canaccord Genuity, GMP, Cormark
<b>Target Range:</b>	\$1.30 - \$1.65/SH

## AHF Key Milestones

- 2014** Aston Hill surpasses the \$1 billion AUM milestone of in-house Aston Hill mutual funds.
- 2013** Aston Hill Capital Markets Inc. is launched through the acquisition of Connor, Clark & Lunn Capital Markets Inc., adding 14 new closed end funds and \$1.2 billion in AUM.
- 2012** Aston Hill acquires Citadel Securities.
- 2011** Aston Hill graduates from the TSX Venture Exchange to the Toronto Stock Exchange (“TSX”) under the symbol “AHF”.
- 2011** Aston Hill acquires management of certain Brompton Funds and the business of Morrison Williams which increases AUM by \$2.6 billion.
- 2010** Aston Hill acquires Navina Asset Management. The AUM of Navina were approximately \$225 million.
- 2009** Aston Hill’s assets under management and advisory (“AUA”) exceed \$1 billion.
- 2008** Aston Hill is appointed sub-advisor to a number of IA Clarington investment products.
- 2007** Toronto office is opened with hiring of Ben Cheng as President and Chief Investment Officer. To represent this new milestone, Overlord Financial changes its name to Aston Hill Financial Inc.

# Senior Management Team



## Eric Tremblay

*Chief Executive Officer, Aston Hill Financial Inc. and Aston Hill Asset Management Inc.*

Mr. Tremblay possesses a wealth of business development, operations, marketing, and fund raising experience in the oil & gas sector, which he earned during his thirteen year tenure at Enerplus Resources Fund. In 1993, Mr. Tremblay began his career at Enerplus as Manager, Corporate Development, and continuously advanced into more senior roles, ultimately culminating in the position of Senior Vice President of Capital Markets. From 1988 to 1993, he pursued a career as a structural design engineer in the North American aerospace industry. Mr. Tremblay has a Bachelor of Engineering degree in Aerospace Engineering.



## Ben Cheng\*, CFA

*President and Co-Chief Investment Officer, Aston Hill Financial Inc.; Co-Chief Investment Officer, Aston Hill Asset Management Inc.*

Mr. Cheng joined Aston Hill in 2007 and is the lead portfolio manager of IA Clarington Tactical Income Fund, IA Clarington Global Tactical Income Fund, and IA Clarington Tactical Bond Fund. Mr. Cheng brings more than twenty years of investment experience to Aston Hill. Prior to Aston Hill, he spent two years as a Managing Director of Fortress Investment Group LLC, a premier New York-based private equity and hedge fund company. From 1997 to 2005, Mr. Cheng was Vice President & Portfolio Manager for CI Funds. While at CI he managed Signature High Income Fund which received the Income Trust Fund of the Year award in 2004. He also co-managed CI Signature Dividend Fund, which won the Dividend Fund of the Year in 2003. Mr. Cheng holds a Bachelor of Commerce degree from the University of Toronto as well as the Chartered Financial Analyst designation.

## Senior Management Team



### **Larry Titley, CA**

*Vice President, Chief Financial Officer, Aston Hill Financial Inc.*

Mr. Titley joined Aston Hill in October 2002 and has over twenty years experience in accounting and finance. Prior to joining Aston Hill, Mr. Titley was Treasurer for the Enerplus Group of Management Companies, overseeing finance and accounting operations for six companies. Mr. Titley attended the University of Calgary where he obtained a Bachelor of Commerce degree. He obtained his CA designation in 1989 and was the winner of Bronze and Silver medals from the Institute of Chartered Accountants of Alberta for exams leading up to the CA designation.



### **Neil Murdoch, MM, CFA**

*Chief Operating Officer, Aston Hill Financial Inc.; President, Aston Hill Asset Management Inc.*

Mr. Murdoch joined Aston Hill in August 2013 and brings a strong track record of leadership and execution in the retail investment world. Prior to joining Aston Hill, Mr. Murdoch was President & CEO of Connor, Clark & Lunn Capital Markets Inc. from 2003 to 2013, when the firm was acquired by Aston Hill and renamed Aston Hill Capital Markets Inc. Prior thereto, Mr. Murdoch was Executive Vice-President and Portfolio Manager at AIC Group of Funds. Mr. Murdoch joined AIC in 1994 when the firm managed only \$150 million in assets and was instrumental in the growth of AIC to over \$15 billion as one of the three principals of the business. Mr. Murdoch received his Bachelor of Commerce degree from McGill University and a Bachelor of Law degree from the University of Toronto. He completed his formal education with a Master of Management degree from the Kellogg Graduate School of Management and holds the Chartered Financial Analyst designation.

# Our Portfolio Managers

## Jeffrey Burchell, MBA, CFA

Co-Chief Investment Officer, Aston Hill Asset Management Inc.



Mr. Burchell joined Aston Hill in 2010 after having managed a long/short equity fund at an established Canadian investment manager.

Mr. Burchell is responsible for portfolio investments primarily in North American equities. His expertise in alternative strategies involves traditional fundamental analysis across a broad universe of stocks. Mr. Burchell also has held various research and sales roles on the sell-side at firms including RBC Dominion Securities and National Bank Financial.

Mr. Burchell holds the Chartered Financial Analyst designation, as well as a M.B.A. and Law degree from Dalhousie University. Mr. Burchell has also been an active member of the Toronto CFA Society, having chaired the Society's Equity Committee, among other volunteer roles.

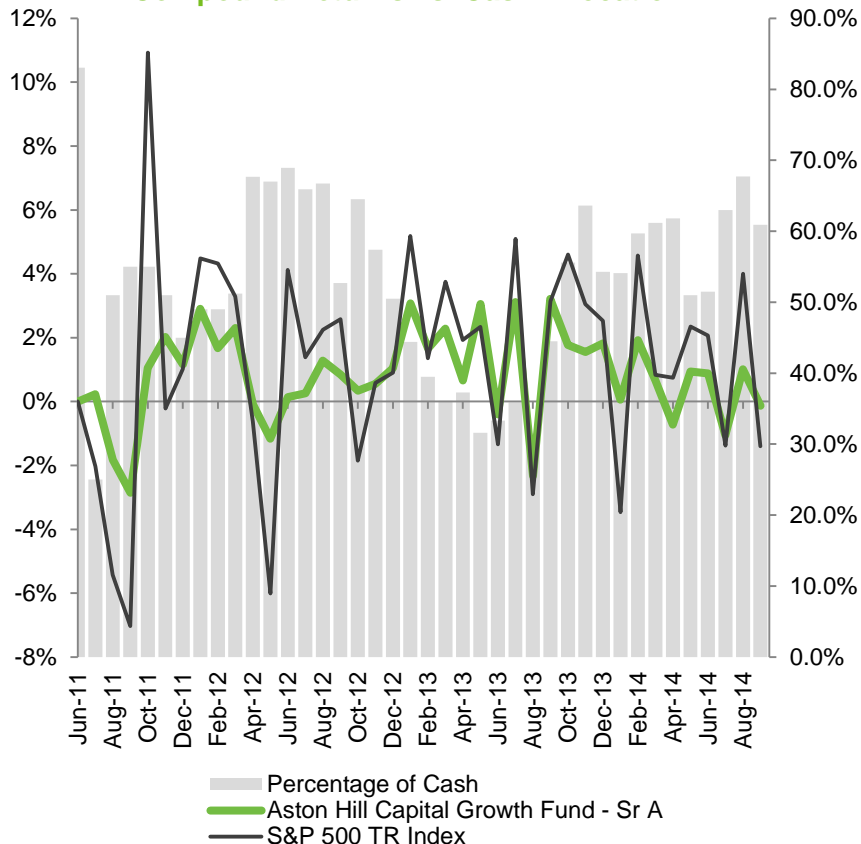
- ✓ Experienced hedge fund manager running long-biased, long/short equity funds; currently focused on small, mid and large cap North American equities
- ✓ Funds provide a way to defensively start allocating into U.S. equities
- ✓ Low correlation to typical Canadian investor's portfolio with limited-to-no exposure to resource sector or Canadian financials
- ✓ Style agnostic
- ✓ Small, nimble, opportunistic funds
- ✓ Use of options, cash, and shorts to mitigate volatility

Funds Managed by Jeffrey Burchell											
Mutual Funds (as at September 30, 2014)	1 Mo	3 Mo	6 Mo	YTD	1 Yr	2 Yr	3 Yr	5 Yr	7 Yr	10 Yr	Incep.
AH Capital Growth Fund	-0.1	-0.2	0.9	3.6	9.0	13.1	13.1	16.2	5.1	5.2	7.2
AH Global Growth & Income Fund	-0.5	0.4	2.4	6.5	14.3	17.1	-	-	-	-	17.0
Hedge Funds (as at September 30, 2014)	1 Mo	3 Mo	6 Mo	YTD	1 Yr	2 Yr	3 Yr	5 Yr	7 Yr	Incep.	
AH Opportunities Fund	-0.2	0.7	2.3	5.3	12.8	15.0	15.1	17.9	0.4	3.1	



# Track Record: Aston Hill Capital Growth Fund

## Compound Returns vs. Cash Allocation



The Fund converted from a closed end to an open end fund on May 27, 2011 and started pricing daily. Accordingly the above graph analysis is for the above stated period.

Compound Returns	1 Mo	3 Mo	6 Mo	YTD	1 Yr	2 Yr	3 Yr	5 Yr	10 Yr	Inception (Nov-2003)
<b>AH Capital Growth Fund</b>	<b>-0.1%</b>	<b>-0.2%</b>	<b>0.9%</b>	<b>3.6%</b>	<b>9.0%</b>	<b>13.1%</b>	<b>13.1%</b>	<b>16.2%</b>	<b>5.2%</b>	<b>7.2%</b>
S&P 500 TR Index	-1.4%	1.1%	6.4%	8.3%	19.7%	19.5%	23.0%	15.7%	8.1%	8.1%
S&P/TSX Comp TR Index	-4.0%	-0.6%	5.8%	12.2%	20.4%	13.6%	12.1%	8.7%	8.5%	9.0%

Risk/Reward Analysis	Volatility (Standard Deviation)	Sharpe (1.5%)	Alpha		Beta		Winning Months	Avg. 1 Month Return
			TSX	S&P	TSX	S&P		
<b>AH Capital Growth Fund</b>	<b>7.9%</b>	<b>1.5</b>	<b>0.7%</b>	<b>1.0%</b>	<b>0.3</b>	<b>0.2</b>	<b>76.6%</b>	<b>1.1%</b>
S&P 500 TR Index	11.6%	1.2	0.0%	0.8%	1.0	0.9	70.2%	1.3%
S&P/TSX Comp TR Index	9.9%	0.6	-0.2%	0.0%	0.6	1.0	63.8%	0.6%



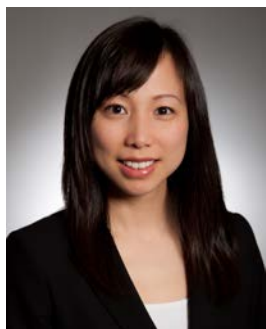
All performance as at September 30, 2014. The portfolio manager starting managing the Fund in Nov-2010. Accordingly, the Risk/Reward Analysis is from that point onwards. The Fund's benchmark is the S&P 500 Total Return Index. S&P/TSX Composite Total Return Index is shown to represent the Canadian market. Total returns in local currency. Source: RBC IS, Bloomberg, PerTrac.



# Our Portfolio Managers

## Vivian Lo, MBA, CFA

Vice President & Portfolio Manager, Aston Hill Asset Management Inc.



Ms. Lo joined Aston Hill in January 2007, and actively manages portfolio investments and trading strategies across all asset classes, including equities, fixed income, convertible debentures and preferred share securities. Ms. Lo has over ten years of capital markets experience, and prior to Aston Hill, spent four years at CIBC World Markets in the equity research department. Ms. Lo obtained her M.B.A. from the Schulich School of Business and her B. Comm. from the University of Toronto, and holds the Chartered Financial Analyst designation awarded in 2006.

## Andrew Hamlin, MBA

Vice President & Portfolio Manager, Aston Hill Asset Management Inc.

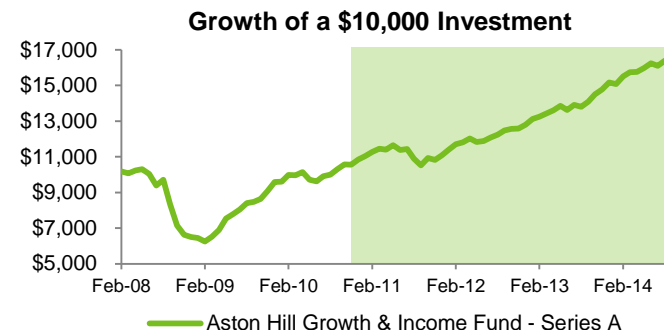


Mr. Hamlin joined Aston Hill in May 2007, after spending over five years in the equity research departments of TD Newcrest (TD Securities), CIBC World Markets, and GMP Securities. Mr. Hamlin has extensive experience in managing portfolio investments in high yield, convertible debentures, equities and preferred shares. Previous experience includes working as a political analyst at the Privy Council Office in Ottawa and in the microfinance industry in Brazil. Mr. Hamlin holds an M.B.A. from the Schulich School of Business, an M.A. International Relations from Sussex University, UK, and a B.A. Economics & History.

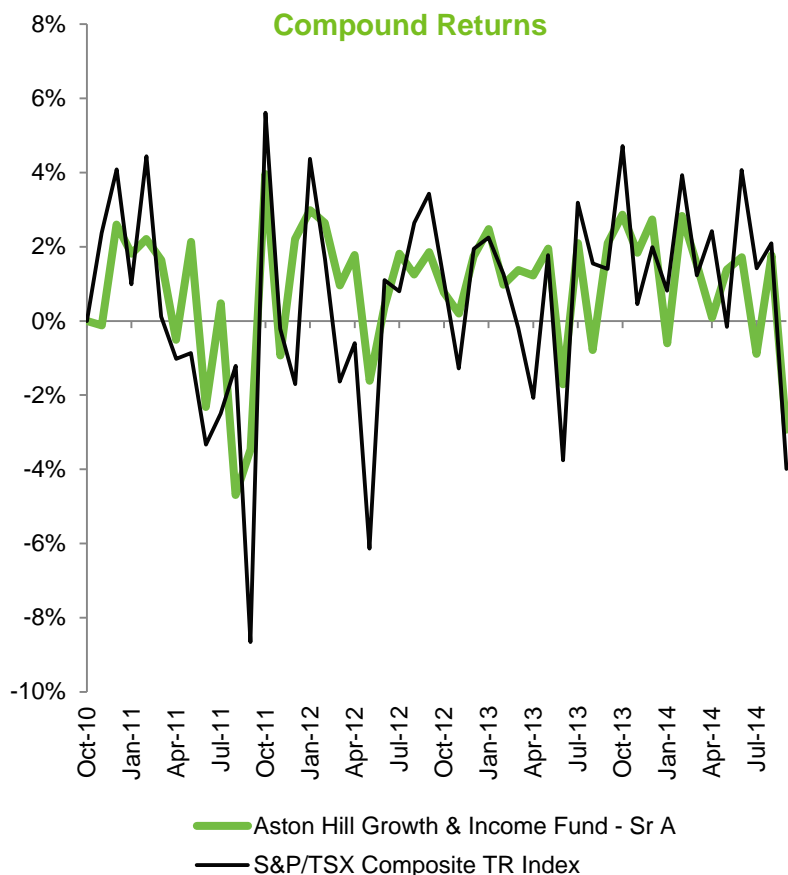
- ✓ Experienced managers with 10+ years, multi-asset class expertise combined with a sell-side background
- ✓ Funds are nimble, opportunistic "go anywhere" balanced income funds (all funds pay a distribution)
- ✓ Style and sector agnostic; current focus is North American equity and high yield income; no government or corporate investment grade exposure
- ✓ Absolute performance based
- ✓ Use of options, cash, shorts and currency to mitigate volatility

### Funds Managed by Vivian Lo & Andrew Hamlin

Mutual Funds (as at September 30, 2014)	1 Mo	3 Mo	6 Mo	YTD	1 Yr	2 Yr	3 Yr	5 Yr	Incep
AH Growth & Income Fund	-2.9	-2.1	1.1	4.9	12.9	13.0	14.8	13.4	7.2
Closed End Funds (as at September 30, 2014)	YTD	1 Yr	3 Yr	5 Yr	7 Yr	10 Yr	Incep.		
AH Advantage VIP Income Fund	8.6	16.4	13.7	13.9	7.3	-	5.4		
AH VIP Income Fund	4.9	13.0	13.2	14.1	5.2	7.8	10.4		



# Track Record: Aston Hill Growth & Income Fund



Compound Returns	1 Mo	3 Mo	6 Mo	YTD	1 Yr	3 Yr	5 Yr	Inception (Feb-2008)
<b>AH Growth &amp; Income Fund</b>	<b>-2.9%</b>	<b>-2.1%</b>	<b>1.1%</b>	<b>4.9%</b>	<b>12.9%</b>	<b>14.8%</b>	<b>13.4%</b>	<b>7.2%</b>
S&P/TSX Comp TR Index	-4.0%	-0.6%	5.8%	12.2%	20.4%	12.1%	8.7%	5.0%
S&P 500 TR Index	-1.4%	1.1%	6.4%	8.3%	19.7%	23.0%	15.7%	7.9%
BAML US High Yield Master II Index	-2.1%	-1.9%	0.6%	3.6%	7.2%	11.0%	10.4%	9.4%

Risk/Reward Analysis	Volatility (Standard Deviation)	Sharpe (1.5%)	Alpha			Beta			Winning Months	Avg. 1 Month Return
			TSX	S&P	BAML	TSX	S&P	BAML		
<b>AH Growth &amp; Income Fund</b>	<b>6.4%</b>	<b>1.4</b>	<b>0.6%</b>	<b>0.3%</b>	<b>0.3%</b>	<b>0.5</b>	<b>0.4</b>	<b>0.9</b>	<b>74.5%</b>	<b>0.9%</b>
S&P/TSX Comp TR Index	9.9%	0.6	0.0%	-0.2%	0.0%	1.0	0.6	1.0	63.8%	0.6%
S&P 500 TR Index	11.6%	1.2	0.8%	0.0%	0.3%	0.9	1.0	1.5	70.2%	1.3%
BAML US High Yield Master II Index	6.1%	1.0	0.4%	0.1%	0.0%	0.4	0.4	1.0	74.5%	0.7%

All performance as at September 30, 2014. The portfolio managers starting managing the Fund in Nov-2010. Accordingly, the Risk/Reward Analysis is from that point onwards. Performance of the Fund versus its official blended benchmark can be found in the Management Report of Fund Performance (MRFP). The S&P/TSX Composite Total Return Index is shown to represent the Canadian market. The BAML US High Yield Master II Index is shown to represent the U.S. high yield market. The S&P 500 Total Return Index is shown to represent the U.S. equity market. Total returns in local currency. Source: RBC IS, Bloomberg, PerTrac.

# Our Portfolio Managers

## Sandy Liang, MBA, CFA

President, AHF Capital Partners Inc.



Mr. Liang is a corporate debt Portfolio Manager at AHF Capital Partners Inc. (a sub-advisor to certain funds managed by Aston Hill Asset Management Inc.). Mr. Liang joined Aston Hill in October 2011, bringing with him more than twenty years of experience in credit and equity investments.

Mr. Liang joined Aston Hill after three years spent at Cobalt Capital Management, a significant hedge fund in New York, where he was responsible for the firm's fixed income investments. Mr. Liang is also a former Senior Managing Director at Bear, Stearns & Co. in New York, where he was voted on **Institutional Investor Magazine's All-America Fixed Income Research Team (High Yield) for seven consecutive years**. Mr. Liang's other investment experience includes proprietary high yield credit research and trading at Scotia Capital and Midland Walwyn (subsequently acquired by Merrill Lynch Canada), and equities research as a senior analyst at BMO Capital (formerly Nesbitt Thomson). Mr. Liang holds the Chartered Financial Analyst designation, and graduated from the University of Western Ontario with a B.A. in Economics and McGill University with a M.B.A.

- ✓ Active manager with over 23 years industry experience, 12 based in New York
- ✓ Focused on reducing interest rate risk; funds have a low duration (typically ~ 3 years)
- ✓ Good compliment to a passive fixed income strategy
- ✓ Targets secured debt or the only debt in a company's capital structure
- ✓ Low volatility target returns; successful track record of protecting on the downside

### Funds Managed by Sandy Liang

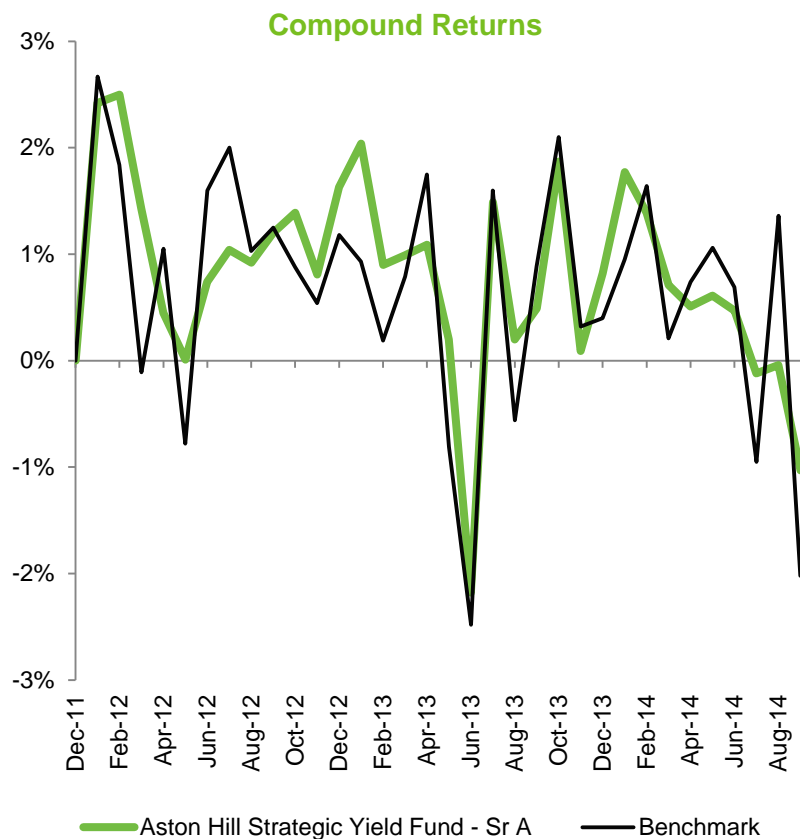
Mutual Funds (as at September 30, 2014)	1 Mo	3 Mo	6 Mo	YTD	1 Yr	2 Yr	3 Yr	Incep.
AH Strategic Yield Fund	-1.0	-1.2	0.4	4.3	7.3	8.3	10.1	8.8
AH Strategic Yield II Fund	-0.9	-0.8	1.1	5.0	8.2	9.4	10.8	9.3
Closed End Funds (as at September 30, 2014)	YTD	1 Yr	3 Yr	5 Yr	Incep.			
AH Advantage Bond Fund – Series A	3.0	6.3	8.5	9.2	11.6			
Hedge Funds								

AHF Credit Opportunities Fund

Fund does not yet have a one year track record



# Track Record: Aston Hill Strategic Yield Fund



Compound Returns	1 Mo	3 Mo	6 Mo	YTD	1 Yr	2 Yr	3 Yr	Inception (Aug-2011)
AH Strategic Yield Fund	-1.0%	-1.2%	0.4%	4.3%	7.3%	8.3%	10.1%	8.8%
Benchmark	-2.0%	-1.6%	0.8%	3.7%	6.6%	5.8%	9.2%	6.8%

Risk/Reward Analysis	Volatility (Standard Deviation)	Sharpe (1.5%)	Alpha	Beta	Winning Months	Avg. 1 Month Return
AH Strategic Yield Fund	3.2%	2.6	0.4%	0.7	87.9%	0.8%
Benchmark	4.0%	1.6	0.0%	1.0	78.8%	0.7%

All performance as at September 30, 2014. Sandy Liang took over as portfolio manager on January 1, 2012. Accordingly, the Risk/Reward Analysis is from that point onwards. The Fund's benchmark is a blend comprised of 70% BAML US High Yield Master II Index, 20% Merrill Lynch US Corporate Master Index, and 10% Credit Suisse Levered Loan Index. Total returns in local currency. Source: RBC IS, Bloomberg, PerTrac.

# Our Portfolio Managers

## Steve Vannatta, CFA

Portfolio Manager, Aston Hill Asset Management Inc.



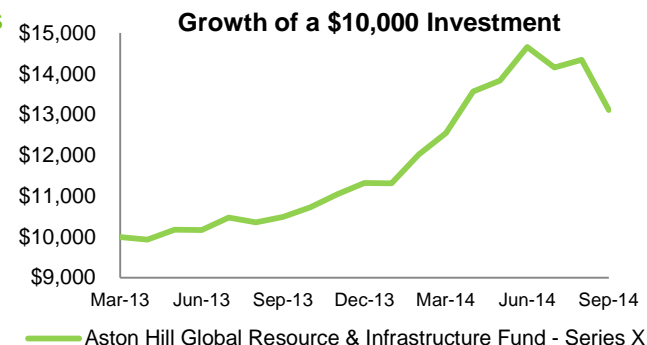
Mr. Vannatta joined Aston Hill in January 2007, and is responsible for coverage of the Energy and Metals & Mining Sectors and has 8 years of resource portfolio management experience, plus direct industry experience working on drilling rigs, services rigs and mining operations. Mr. Vannatta evaluates companies, meets with management, analyzes business models, performs financial modeling and investment analysis, conducts due diligence, screens investment opportunities, and assists in raising capital. Prior to joining Aston Hill, he was an Assistant Portfolio Manager at GE Capital Solutions from 2006 to 2007.

Mr. Vannatta graduated from the University of Calgary with a B. Comm. majoring in Finance and obtained his Chartered Financial Analyst designation in 2012.

- ✓ 8 years of resource portfolio management experience, plus direct industry experience working on drilling rigs, services rigs and mining operations
- ✓ Fund provides diversification beyond Canadian natural resources:
  - Asset class diversification: Looks across the balance sheet for the best risk-adjusted return (equities, high yield, prefs, convertibles)
  - Sector/Industry diversification: Invests in resources (energy, mining, metals) as well as infrastructure (transportation, telecommunication, social)
- ✓ Flexible investment strategies: Long/Short, Event & Catalyst, Risk Arbitrage, High Yield
- ✓ Use of options, cash, and shorting to mitigate volatility; low risk versus resource equities
- ✓ Fund pays a fixed monthly distribution (~ 1.5% yield per annum)

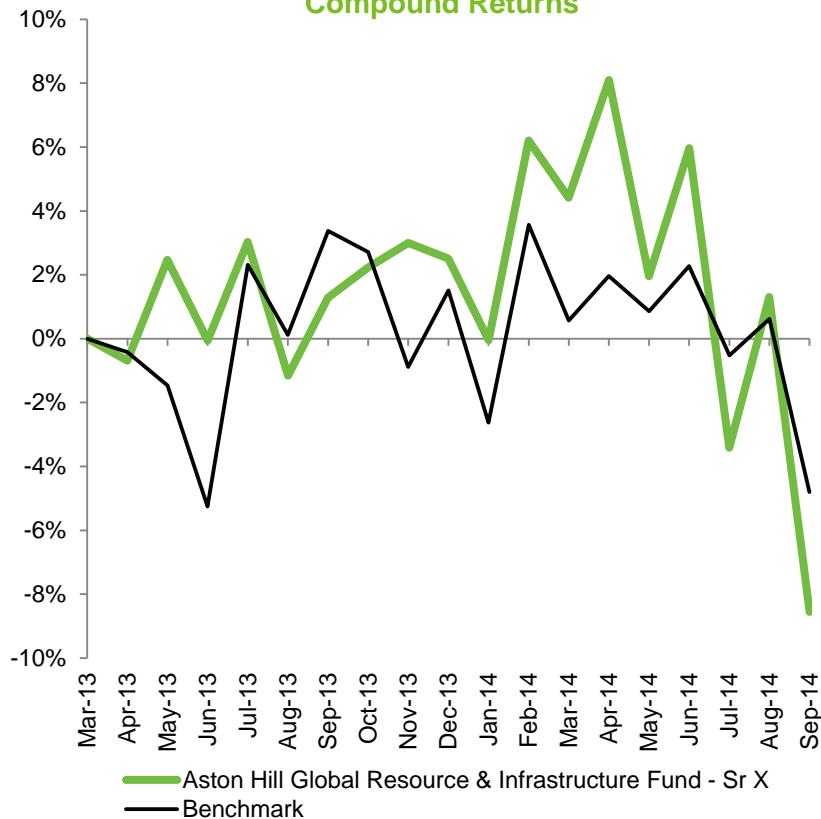
Funds Managed by Steve Vannatta							
Mutual Funds (as at September 30, 2014)	1 Mo	3 Mo	6 Mo	YTD	1 Yr	Incep.	Quartile Ranking <sup>1</sup>
AH Global Resource & Infrastructure Fund*	-8.6	-10.5	4.5	15.8	25.0	19.3	Top Quartile (YTD & 1 Yr)

<sup>1</sup> Source: Morningstar.  
\*Performance is for Series X.



# Track Record: Aston Hill Global Resource & Infrastructure Fund

## Compound Returns



Compound Returns	1 Mo	3 Mo	6 Mo	YTD	1 Yr	Inception (Mar-2013)
<b>AH Global Resource &amp; Infrastructure Fund</b>	<b>-8.6%</b>	<b>-10.5%</b>	<b>4.5%</b>	<b>15.8%</b>	<b>25.0%</b>	<b>19.3%</b>
Benchmark	-4.8%	-4.7%	0.2%	1.6%	5.0%	2.3%

Risk/Reward Analysis	Volatility (Standard Deviation)	Sharpe (1.5%)	Alpha	Beta	Winning Months	Avg. Monthly Gain
<b>AH Global Resource &amp; Infrastructure Fund</b>	<b>13.1%</b>	<b>1.3</b>	<b>1.4%</b>	<b>1.0</b>	<b>66.7%</b>	<b>1.6%</b>
Benchmark	8.8%	0.1	0.0%	1.0	61.1%	0.2%

All performance as at September 30, 2014. Returns are for Series X of Aston Hill Global Resource & Infrastructure Fund. The Fund's benchmark is a blend comprised of 65% S&P 500 Global Natural Resource Index and 35% FTSE TMX Canada Bond Universe Total Return Index (formerly the DEX Bond Universe Total Return Index). Total returns in local currency. Source: RBC IS, Bloomberg, PerTrac.

# Our Portfolio Managers

## John Kim, CFA

Portfolio Manager, Aston Hill Asset Management Inc.



Mr. Kim joined Aston Hill in April 2014 bringing with him almost twenty years' experience in the investment industry specifically managing Canadian equities. Most recently Mr. Kim was a portfolio manager at Sentry Investments for over four years, during which time his Diversified Total Return Fund won the 2011 Lipper Award for Best Three Year Risk-Adjusted Return in addition to being ranked top quartile in the Canadian Focused Equity category. Mr. Kim began his investment career in 1994 for Royal Trust where he was responsible for wealth management strategies targeted towards high net worth individuals, family offices and foundations. Mr. Kim's other investment experience includes eight years with Aegon Capital Management where he was the lead portfolio manager for several funds focused on equities and fixed income both in North America and globally.

Mr. Kim holds the Chartered Financial Analyst designation as well as a BSc in Applied Mathematics from the University of Toronto.

- ✓ Experienced manager running a long-biased, long/short equity mutual fund focused on small, mid and large cap Canadian equities
- ✓ Provides a more diversified way to gain access to Canadian equities beyond what is held by the benchmark (S&P/TSX); less Resource and Financials focused
- ✓ Small, nimble, opportunistic fund
- ✓ Style and sector agnostic
- ✓ Use of options, cash, and shorts to mitigate volatility
- ✓ Actively managed, non-indexers
- ✓ Sold by way of prospectus with daily liquidity

Funds Managed by John Kim								
Mutual Funds (as at September 30, 2014)	1 Mo	3 Mo	6 Mo	YTD	1 Yr	2 Yr	3 Yr	Incep.
AH Canadian Total Return Fund <i>(formerly Aston Hill Short-Term Income Fund)</i>	-1.4	2.7	2.7	2.9	3.1	1.9	1.5	1.4

# Our Portfolio Managers

## Joanne Hruska, CFA

Vice President & Portfolio Manager, Aston Hill Asset Management Inc.



Ms. Hruska joined Aston Hill in 2004 and currently heads the Calgary Energy Team. Ms. Hruska has spent twenty years investing in the Energy sector beginning as an analyst with Canaccord where she covered both the junior oil and gas sector and income trusts followed by several years as an Investment Advisor with CIBC Wood Gundy and then with Emerging Equities. Ms. Hruska graduated from the University of Calgary with a Bachelor of Commerce degree in 1994 and holds the Chartered Financial Analyst designation.

## Barry Morrison, CFA

Chief Executive Officer, Aston Hill Institutional Partners



Mr. Morrison established Morrison Williams (now Aston Hill Institutional Partners) in 1992. Mr. Morrison's primary responsibilities include management of fixed income and real estate funds as well as marketing and business development. Prior to establishing Morrison Williams, Mr. Morrison held senior positions with BGH Investment Management, Mortgage Insurance Co of Canada, United Funds and Dominion Life Assurance Co. Mr. Morrison holds a BA in Economics and is a Fellow of Life Management Institute and holds the Chartered Financial Analyst designation.

### Funds Managed by Joanne Hruska

Mutual Funds						
<b>Aston Hill Energy Growth Class</b>	<i>Fund does not yet have a one year track record</i>					
Closed End Fund (as at September 30, 2014)	YTD	1 Yr	3 Yr	5 Yr	7 Yr	Incep.
<b>AH Advantage Oil &amp; Gas Income Fund</b>	0.7	5.0	8.6	11.3	6.9	4.2
<b>AH Oil &amp; Gas Income Fund</b>	-5.1	-1.0	6.8	10.6	5.3	4.9

### Funds Managed by Barry Morrison

Mutual Funds (as at September 30, 2014)	YTD	1 Yr	3 Yr	5 Yr	10 Yr	Incep.
<b>Renaissance Millennium High Income Fund</b>	7.7	14.0	12.1	11.9	7.0	8.7



# National Sales Coverage

## JD Rothstein

*Senior Vice President and National Sales Manager, Aston Hill Asset Management Inc.*



Mr. Rothstein joined Aston Hill in April 2013. Prior to joining Aston Hill, Mr. Rothstein was Senior Vice President and National Sales Manager for Sprott Asset Management from 2011 to 2013. While at Sprott, Mr. Rothstein was responsible for overseeing all sales and business development functions directly supporting Canadian investment advisors.

Prior to his time at Sprott, Mr. Rothstein spent fifteen years with Dynamic Mutual Funds, first as Vice President, Business Development for 5 years, and later as Regional Vice President, Ontario.

Mr. Rothstein graduated from McGill University with a B.A.

### Career Highlights (Dynamic):

- ✓ Increased sales by 450% over 5 years as Vice President, Business Development
- ✓ Increased AUM by 105% over 6 years as Regional Vice President, Ontario
- ✓ Broadened and deepened the number of Canadian investment advisors selling
- ✓ Doubled the size of the sales team in Ontario
- ✓ Participated in the product design and launch of 10 funds including the launch of one of Canada's most successful funds
- ✓ One of a few trained facilitators of the Phuel Diagnostic Selling Process in Canada

## **Independent Review Committee**

The purpose of the Independent Review Committee is to ensure that Aston Hill and our affiliates place the interests of our investors and shareholders above our own corporate interests and the interests of its officers and employees, and that Aston Hill manages our funds in a fair and prudent manner.

Primarily, the IRC is responsible for considering matters relating to conflicts of interest that may affect Aston Hill's funds and recommending to Aston Hill which action we should take to achieve a fair and reasonable result.

In addition, the IRC will review and provide input into our policies and procedures regarding the overall management of conflicts of interest.

The more substantive aspects of the IRC's responsibilities include providing Aston Hill with a recommendation or approval for a proposed action that involves a conflict of interest for Aston Hill, and to undertake regular assessments of Aston Hill's activities.

## *For More Information...*

Please contact Aston Hill Financial for more information.

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**Forward-Looking Statements:** This commentary contains certain "forward-looking statements" within the meaning of such statements under applicable securities law. Forward-looking statements are frequently characterized by words such as "plan", "continue", "expect", "project", "intend", "believe", "anticipate", "estimate", "may", "will", "potential", "proposed" and other similar words, or statements that certain events or conditions "may" or "will" occur. These statements are only predictions. Various assumptions were used in drawing the conclusions or making the projections contained in the forward-looking statements throughout this commentary. Forward-looking statements are based on the opinions and estimates of management at the date the statements are made, and are subject to a variety of risks and uncertainties and other factors that could cause actual events or results to differ materially from those projected in the forward-looking statements.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

Official fund types as per the prospectus: Aston Hill Growth & Income Fund, Global equity balanced; Aston Hill Capital Growth Fund, North American equity; Aston Hill Strategic Yield Fund, High yield fixed income; Aston Hill Global Growth & Income Fund, Alternative strategies; Aston Hill Global Resource & Infrastructure Fund, Global equity balanced; Aston Hill Canadian Total Return Fund, Canadian focused equity. The offering of units in the Aston Hill Opportunities Fund and AHF Credit Opportunities Fund are made pursuant to the respective offering memorandum only to those investors in jurisdictions of Canada who meet certain eligibility requirements.